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TO RUEHHI/AMEMBASSY HANOI PRIORITY 0000
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RUEAIIA/CIA WASHINGTON DC
RHMCSUU/FBI WASHINGTON DC 0000
RUCPDOG/USDOC WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUEPINS/HQ BICE INTEL WASHINGTON DC

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SIPDIS
HANOI FOR JANE BOCKLAGE AND SINGAPORE FOR MATT EASTER

E.O. 12958: N/A
TAGS: [ETTC](#) [KOMC](#) [VN](#) [SN](#)
SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END-USE CHECK
ON APPLICATION 050183563

REF: 2006 BLUE LANTERN GUIDEBOOK

¶1. This is an Action Request. See paragraphs 2-4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests the assistance of Embassy Hanoi and Embassy Singapore in conducting a pre-license check on application 050183563 for the export of thermal imaging systems to Vietnam. Posts are requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for request: sensitive commodity and unfamiliar foreign consignee, Electronics Informatics Chemical Company (ELINCO). The company has appeared on previous licenses but its bona fides have not been verified by a Blue Lantern check.

¶4. ACTION HANOI: Post is requested to make inquiries with appropriate host government officials to determine if the Vietnam Marine Police ordered the thermal imaging systems from ELINCO; and if so, verify the amount, and that the items will only be used for the purpose stated on the license. PM/DTCC also requests that post conducts a site visit to ELINCO in order to provide Department with an assessment of its business operations and on-site security. Finally, post is asked to assess whether the company appears to be a reliable recipient of USML items. If a site visit is not possible, please inform the PM/DTCC officer. The following questions are provided as suggested guidance:

--What role will ELINCO play in the proposed transaction?

--Does ELINCO have order/contract documentation from the Vietnam Marine Police for the purchase of 30 thermal imaging systems?

--Does ELINCO have secure facilities and proper accounting and security procedures for handling sensitive USML items?

--Will ELINCO retain positive control over the thermal imaging systems at all times?

--When was the company established and who are its principals?

--What is the nature of its business -- Have you previously purchased USML items?

--What type of organizations are among its typical customers and where are the customers located?

--Does the company understand the restrictions on USML items, especially the prohibition against unauthorized re-transfer and re-export?

15. ACTION SINGAPORE: Embassy is requested to make inquiries with appropriate officials to determine if IMREX Pte. Ltd. has purchase documentation supporting the sale of 30 thermal imaging systems from ELINCO and/or the Vietnam Marine Police.
END ACTION

16. Details of license application:

DTC Case: 050183563

QUANTITY/COMMODITY:

30 FlashSight Thermal Imaging Camera; incorporating a 160x120 uncooled microbolometer focal plane array, including parts and accessories to support the system

License Value: USD 231,012.00

SELLER:

FLIR Systems, Inc.
27700 SW Parkway Avenue
Wilsonville, OR 97070
POC is Marlene Caban, Tel. 503-498-3547

FOREIGN CONSIGNEE:

Electronics Informatics Chemical Company (ELINCO)
5th FL. 8 Lang Ha str. Ba Dinh Dist.
Ha Noi City
Vietnam
POC is Vice Director, Nguyen Viet Hung, No Tel. provided

FOREIGN INTERMEDIATE CONSIGNEE

IMREX Pte. Ltd.
102F, Pasir Panjang Road 07-10 Citilink Warehouse
Singapore
(FLIR agent)
POC is Business Manager, Maryanne Wong, Tel. 65 6270 5977

FLIR Commercial Vision Systems
Charles Petitweg 21
4847 NW Breda
Netherlands
(FLIR subsidiary)
No POC provided

FOREIGN END-USER:

Vietnam Marine Police - Ministry of Defense
No. 276 Da nang Str. Ngo Quyen Dist.
Hai Phone City
Vietnam
POC is High Command of the Navy, Head of Staff, Head of Military Personnel, Colonel Tran Quang Thiep, No Tel. provided

PURPOSE:

The Flashsight thermal imaging system will be used for marine operations by the Vietnam Marine Police. It will be used for monitoring shipping lanes, waterways, surveillance of illegal fishing, illegal entry and smuggling.

17. Submitted in support of the license application were the following documents (PM/DTCC can fax documentation to post upon request):

DSP-83 Non-transfer and Use Certificate submitted by the Vietnam Marine Police, signed by Deputy Director, Hoang The Su on 28 May 2009; and by ELINCO Vice Director, Nguyen Viet Hung on 28 May 2009; and by Marketing VP of IMREX Pte. Ltd., Henry Chai on 28 April 2009.

¶8. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Tim Mazzarelli, Phone: 202-663-3867; Email: MazzarelliTP@state.gov; SIPRNET: MazzarelliTP@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file on the DOS Intranet Intellipedia:
[http://www.intelink.gov/wiki/Department of State%27s Blue Latern End-Use Monitoring Program](http://www.intelink.gov/wiki/Department%20of%20State%27s%20Blue%20Lantern%20End-Use%20Monitoring%20Program) or on SIPRNET:
[http://www.intelink.sgov.gov/wiki/Department of State%27s Blue Latern End-Use Monitoring Program](http://www.intelink.sgov.gov/wiki/Department%20of%20State%27s%20Blue%20Lantern%20End-Use%20Monitoring%20Program)

¶9. Department is grateful for post's assistance in this matter.
CLINTON